

November/December 2024

AG NEWS

Cornell Cooperative Extension Delaware County



DAIRY FARM BUSINESS SUMMARY: MEASURE PERFORMANCE, MANAGE BETTER

Become empowered with improved record keeping & information access through participation:

- Analyze finances with annual consolidated statements
- Set financial and production goals
- Identify strengths & opportunities for operational improvement
- Make sound financial decisions
- Track changes in the business over time
- Benchmark performance against other participating farms



**CCE DELAWARE
CONNECTIONS YOU
WITH PRO DAIRY**



To implement this powerful tool on your farm, work with our Farm Business Management educator to organize your financial and production information and enter the data annually into the web-based DFBS program. Participating farms receive an 18-page report including annual financial statements and detailed enterprise analyses. You can compare your business with performance of other farms. Records submitted by participating farms provide the basis for applied research, extension education, and classroom teaching, benefiting the broader New York dairy industry. Participation is free for New York farms, and individual farm data are kept strictly confidential.

Updates:

STAFFING



Here's what has happened and what's to come!

We are pleased to share that in July, Paul Cerosaletti has taken on a new role and responsibilities. After 13 years, he has transitioned from the Nutrient Management & Precision Feed Management team lead for the NYC Watershed Ag Program to Ag Program Leader for CCE Delaware County. This role will allow Paul to serve the entirety of Delaware County, and work with all CCE Ag Staff. The majority of Paul's time is allocated to serving as Project Coordinator for the CIG Enhanced Manure Management Project on behalf of the Delaware Co Soil & Water Conservation District, through a shared services agreement (see article on page 6). This is an exciting and innovative project, one in a long line of innovative projects Delaware County has spearheaded. Paul will be working out of both the Walton Project Office and the Hamden CCE office. He is looking forward to working with all CCEDC ag staff to help farmers throughout Delaware County & leadership to strengthen our organization!

We are also excited to announce the addition of Desiree Kever as our Farm Business Management and Ag Development Educator. Desiree comes with a background blending a lifelong commitment to production agriculture, business management and educational development. She is spearheading the completion of the Delaware County Farm Enhancement Program, reinvigoration engagement with the Dairy Farm Business Summary Program, and planning a robust Farm Business Program in the upcoming year.

She is also very excited to begin developing a food systems program to support farmers markets, farm to table and farm to school initiatives. Additionally, her goals are to raise agricultural awareness through Ag in the Classroom reinvigoration.

We also share that Ben Hepler has shifted to a position with the Watershed Ag Program as a Whole Farm Planner and wish him all the best on his new journey.

2024 Ag Program Sponsors

Platinum Sponsor:
Lutz Feed

Gold Sponsor:
CADE

Bronze Sponsors:

- Townline Equipment
- Delaware National Bank of Delhi
- Wayne Bank

Your support of our programming is very much appreciated by us & the farmers we serve

Is your farm a Corporation or LLC? Have you filed your Beneficial Ownership Information Report under the Corporate Transparency Act? Talk with your accountant or contact Desiree to see if you are required to file. Deadline is January 1, 2025.

Catskills Food Safety Training



*Protect Your Farm...
& Your Customers!*

Cornell Cooperative Extension Sullivan County (CCESC) and our partners have received funding through the USDA NIFA Food Safety Outreach Program to expand existing Food Safety educational and outreach efforts primarily in Sullivan and Delaware County NY and Wayne County, PA. The program will work with stakeholders to increase technical assistance to producers exempt from the Produce Safety Rule, increase food safety training opportunities available in the region for small and medium sized farms, provide additional resources to producers covered by the Produce Safety Rule, and provide training and consulting opportunities for producers seeking a third-party Good Agricultural Practice (GAP) audit, with a focus on new, socially disadvantaged and veteran farmers, under the Community Outreach Project funding.

The long-term goals are to increase the number of producers with food safety knowledge, increase the number of food safety trainings and workshop participants, increase the number of producers with Food Safety Plans and GAP audits, increase the number of producers participating in the NYS Grown and Certified program and the Farm to Food Bank program. The end result will be an increase in retail and wholesale markets for producers, while providing a safe, nutritious and secure food supply for consumers to purchase farm, fresh products, thus growing the agriculture economy in the region, preventing foodborne illnesses, protecting public health, and providing access to safe and nutritious food for low-income communities.

GRANT OPPORTUNITY

Administered by the New York Farm Viability Institute, the Beginning Farmer Grant Program's goal is to assist beginning farmers with the financial costs associated with the creation or expansion of a new farm operation. The program will award grants to for-profit farm businesses operating within New York State that are start-ups or have been in business for less than ten years.

A total of \$850,000 is available through this program, with awards ranging from \$5,000-\$25,000 and \$50,000-\$250,000, based on project complexity. Applications opened October 25, 2024 and will be available through January 24, 2025. Questions regarding the Beginning Farmer Grant Program can be sent to New York Farm Viability Institute at arandolph@nyfvi.org.



Upcoming Programs

Watershed Agricultural Council
Agricultural Program
nycwatershed.org



4 Events sponsored by the
Watershed Agricultural Council



Harvesting Grants for your Ag Business

Thursday, Nov. 7, 1-3:30pm
CCE Delaware
34570 St. Hwy. 10, Hamden
Register with Kim Holden:
607.865.7090 or
kmh19@cornell.edu



Barn Meeting: Colostrum Management

Wednesday, Dec. 18, 11-2:30pm
Clark Farms
2899 Elk Creek Road, Delhi

Trent Westhoff & Dr. Mike
VanAmburgh presentation
Q&A & Round table discussion

Register with Kim Holden:
607.865.7090 or
kmh19@cornell.edu



Farm Legacy: Preparing for Ownership & Management Transition

Thursday, December 5, 1-3pm
Thursday, December 12, 1-3pm

44 West Street, Walton, NY
Register with Kim Holden:
607.865.7090 or
kmh19@cornell.edu



Measuring Value in Beef Carcasses

Monday, December 9, 6pm
Beef Dinner Included

Hobart Community Hall
80 Cornell Ave, Hobart

Dr. Adam Murray

Register with Kim Holden:
607.865.7090 or
kmh19@cornell.edu



Ag Labor Road Show

Labor Roadshow VIII, sponsored by Cornell Agricultural Workforce Development will cover a range of pressing topics, including: **overtime and payroll compliance, Union organizing updates and management strategies, leadership and language learning opportunities for English- and Spanish-speaking supervisors and managers, heat safety and compliance, benefits for farm employees, farm safety, risk management, and insurance and farm employee housing management.**

In-Person events will be held in two locations:

- December 11, 2024: Hudson Valley Community College, Troy, NY From 8:30 AM – 4:00 PM
- December 13, 2024: Cornell Agritech, Geneva, NY From 8:30 AM – 4:00 PM

Online sessions will be held via Zoom on topics that are different from, and in addition to, the in-person events:

- December 17, 2024 from noon to 2:00PM
- December 18, 2024 from noon to 2:00PM

Registration Details: Registration is open. To secure your spot, please [visit the registration page](#). Early registration is encouraged as spaces may be limited.

Save the Date

A New Year Goal: Cultivate Success with Better Bookkeeping

Join us for a six-session virtual series designed to boost your knowledge about what bookkeeping services are available to help you excel in farm recordkeeping.



New to farm bookkeeping or experienced and looking to find more efficient or effective methods?



Looking to learn and compare, firsthand, about various means and services?



This program is for you

**SAVE
THE
DATES**

**January 16 & 30, 2025
February 13 & 27
March 13 & 27
12-1PM**

brought to you by...

Cornell Cooperative Extension



2025 Programming Forecast

- Farms in Transition
- Milk Market Outlook
- Dairy Herd Management Series
- Pasture Walks
- Meat/Livestock Marketing
- FAMACHA Course
- Beef BQA
- Pesticide Applicator Training
- Crop School
- Manure Round Table
- Farm Tours
- Scissor Cuts & Corn Dry Down Days



Got a Manure Storage Want to Learn More about the CIG Project?

Farmer Interest Meeting for farms with manure storage structures in Delaware County and the NYC West of Hudson Watershed. Learn about the project, how it might benefit your farm, and the participation eligibility requirements

November 14th, 1 pm
DCSWCD Office
44 West Street, Suite 1
Walton, NY

RSVP by 11/3, 3 pm to Donna
Wood at **607.865.7161**

Catskill Regional Agriculture Conference

Thursday,
January 9, 2025

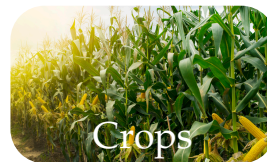
SUNY Delhi, Farrell Hall

Registration 9:30 am

Early Bird Sessions 10 am

Concurrent Sessions
being 11 am

Sponsored by the
Watershed Agricultural
Council



Watershed Agricultural Council
Agricultural Program
nycwatershed.org



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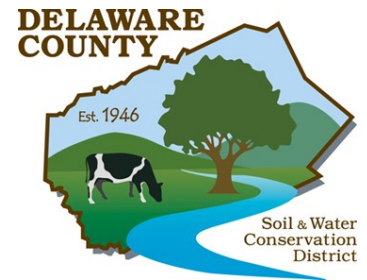
Phone 607.865.6531

TECHNOLOGY & INNOVATIONS



DCSWCD & CCEDC Implement Innovative Manure Management Program through Federal Grant

By Paul Cerosaletti



A leadership partnership of the Delaware County Soil and Water Conservation (DCSWCD) and CCEDC are implementing a multi-year project to help farms in Delaware County and the West of Hudson NYC Watershed improve farm productivity and water quality protection through enhanced manure nutrient management. The project will accomplish this by building manure spreading capacity and implementing new manure application technologies through custom manure services. The project is made possible by a federal United States Dept. of Agriculture (USDA) Conservation Innovation Grant (CIG) for On-Farm Trials awarded to the DCSWCD. Through a shared services agreement between the DCSWCD and CCEDC, Paul Cerosaletti is serving as Project Coordinator.

The project is a collaboration of local conservation partner agencies with a long history of working together; the DCSWCD, CCEDC, and Watershed Agricultural Council (WAC), who worked over several years to develop the proposed project and collaborated with our federal funding partner, the USDA Natural Resources Conservation Service. The local project team is also collaborating with Cornell University and Virginia Tech University to evaluate the project impacts. The CIG program is a competitive nationwide program that supports the development and adoption of new tools, approaches, practices, and technologies to further natural resource conservation on private lands. Our successful Delaware County application leverages nearly \$3 million of federal funds to support a project that will help farms with manure storage structures in Delaware County and the West of Hudson NYC Watershed reach the next level of nutrient conservation and water quality protection while also enhancing the efficiency and productivity of their farms.

Our project focuses on the development of a local custom manure application service and incentivizing the adoption of enhanced nutrient management strategies offered through this service including shallow disc manure injection, improved manure nutrient distribution, GPS-based variable rate control and geospatial record keeping. While none of these concepts and technologies are new to the agriculture and the conservation world, they have yet to be adopted in our region due to limitations of the size of our farms and their ability to invest in this technology and manure infrastructure, the geography of our region (small fields, hilly terrain), and lack of full-service custom manure services in the area. The primary goal of this project is to encourage our farmers to adopt these technologies and services with grant-funded incentives which will in turn support the building of a full-service local custom manure service which will be the means of deploying these technologies efficiently across the area.

Additionally, we seek to prove the effectiveness of these enhanced manure management strategies and the custom services model of deployment in order to facilitate continued support and adoption beyond the life of the grant. To support this goal, the project will quantify social-economic impacts of the custom services on participating farms, as well as model impacts on water quality through research partnerships with Virginia Tech and Cornell University.

This work is supported by the Conservation Innovation Grants program at USDA's Natural Resource Conservation Service.

Farm Credit East's recent report, *The Northeast Economic Engine*, finds agriculture, commercial fishing, forest products, food manufacturing and related processing businesses generate \$85.8 billion in economic activity and support 291,474 jobs, with dairy being the largest sector here in New York State.



Natural Resources Conservation Service
U.S. DEPARTMENT OF AGRICULTURE

TECHNOLOGY & INNOVATIONS



Drone Application to Control Multiflora Rose in Pasture Settings

Watershed Agricultural Council
Agricultural Program
nycwatershed.org



Highlights *By April Wright Lucas, CCE Educator, PAS, CCA
NYC Watershed Agricultural Program*

On September 24th, Cornell Cooperative Extension of Delaware County along with our NYC Watershed Ag Program partner held a farm meeting wonderfully hosted at the RichNan Farm owned by Richard and Nancy LaTourette with daughter Nanette assisting. Fifty people were in attendance to hear presentations focused on Multiflora Rose control and other possible applications for crop management.

Ag Drones operated by a licensed technician has the capability to apply weed control, seedings, and fertilizer applications on steep slopes with the ability to maneuver where other equipment cannot reach. Multiflora rose has been a nuisance for Dick LaTourette with increasing persistence to fight back the spread of this invasive pasture encroaching plant. Dick has been reading about this technology and chose this as part of his watershed Quality Management Assistance plan. Dick and Nan with Nanette wanted to invite others to their farm and share this workable solution to control this pest.

RichNan Farm converted from a 60 dairy cow farm business in 2013 to the present-day beef production business. They have a cow calf operation with 50 brood cows where they have built flexibility in their operation according to markets of how they manage their business from freezer trade to stocker sales.

Four presenters gave key insights from weed control considerations to future applications. This included the visual field assessment and identification of weeds. When scouting the pasture with Dick, additional weeds were found including Horse Nettle, Canada Thistle, Common Pokeweed (poisonous). Mike Hunter, NYS Integrated Pest Management Field Crops Coordinator, talked about the correct timing for treatment. This should involve working with a crop specialist to determine the best practices. Consideration of weather conditions, broader spectrum weed control, plant growth stage, desirable plants affected, and cattle exposure are all key. Reading the herbicide label and applying it accordingly is imperative. Dr Vipin Kumar, Cornell Associate Professor of Weed Sciences, discussed managing the weed soil seed bank with accentuated points of weed management. Dr. Louis Longchamps, Cornell

Associate Professor of Digital Agronomy Soil and Crop Sciences discussed future technological developments.

The conclusion and highlight of the day were from Rick Jordan, CNY Drone Services. Rick demonstrated the precise maneuverability of using the Ag drone and showed how it can apply a spray with correct saturation and move seed through a standing corn canopy. He discussed how his company works with farms and crop specialists to provide convenient and economical services. This service includes timely seeding, cover crops, weed control, and fertilizer applications.

Bottom line is more available pasture, more well-fed animal production, and more phosphorus leaving the farm in the form of nutritious meat. There is a win for stewardship practices.





CORNELL CONNECTIONS

Brrrr-acing for the Chill: Winter-Proofing Farm-provided Employee Housing

As harvest sweeps across New York's fields, the busy 2024 cropping season is winding down, leaving all of us ready for a well-deserved break. But don't settle into that cozy chair just yet—there's a golden opportunity waiting! Now is the perfect time to prepare your farm-provided employee housing for the fall and winter months. By ensuring that these homes are safe, structurally sound, and operating at peak efficiency, you can help your employees stay comfortable as temperatures drop. We all know that sunny t-shirt weather will soon be replaced by a brisk, goosebump-inducing wake-up call!

Here are some essential tips on fall upkeep to ensure your farm-provided employee housing is comfortable and will help you avoid costly repairs due to maintenance miscues:

Fire Safety First

- Check smoke alarms and carbon monoxide (CO) detectors at least twice a year.
- Clean heating appliances, chimneys, ovens, and dryer vents regularly.
- Avoid using extension cords and portable space heaters.
- Ensure fire extinguishers are accessible, operational, and residents are trained on their use.
- Post the emergency 911 address and communicate emergency procedures to all occupants.
- Refer to this link for more information:

Fire Safety in Farm-provided Employee Housing

Inside Insights

- Clean! Don't let deep cleaning be a thing that only happens in the spring.
- Service the heating system and replace filters; consider hiring a professional to ensure safety and maximum efficiency.
- Inspect plumbing for leaks and potential for freezing of pipes.
- Ensure there are no gaps or cracks, and insulation is in good repair.
- Seal entry points to exclude rodents and inspect for presence of insects.
- Update First Aid kit, provide a working flashlight for power outage emergencies.



Exterior Essentials

- Clean gutters and downspouts to direct water away from the facility and prevent damage. Ensure doors and windows close properly and are sealed to prevent drafts.
- Inspect roofs for leaks and attic ventilation to make sure it is adequate.
- Cut back branches and vegetation that could damage the house during windstorms or other severe weather.
- Check that outdoor lighting is adequate and operational.
- Remove objects and debris that could hinder snow removal and emergency operations.
- Arm residents with snow shovels!

Taking a little time now to tackle these tasks will save you from dealing with unplanned repairs during the chilly months ahead. So, roll up those sleeves and get back to work—your employees will thank you, and you'll enjoy peace of mind knowing their homes are safe and well maintained!

 By Jay Canzonier, Cornell University. Permission granted to repost, quote, and reprint with author attribution. The post Brrrr-acing for the Chill: Winter-Proofing Farm-provided Employee Housing appeared in The Ag Workforce Journal.



CORNELL CONNECTIONS

Farms- Smart Energy Choices

 **Cornell Cooperative Extension**
Smart Energy Choices — Southern Tier

*By Sam Edel,
CCE Community Energy Advisor*

There are a number of resources for farms in our state and region.

[Agriculture Energy Audit](#) - NYSDERDA will cover 100% of the cost of an energy audit study for NYS farms. NYSDERDA has additional programs and incentives specific to [NYS farms](#).

[Ag Energy NY](#) - This program of Cornell Cooperative Extension Tompkins County provides resources and fact sheets for farmers to improve energy savings and productivity in a number of farm sectors including crops and vegetables, livestock, and maple.

[Rural Energy for America Program](#) - This program provides guaranteed loan financing and grant funding to agricultural producers and rural small businesses for renewable energy systems or to make energy efficiency improvements. Agricultural producers may also apply for new energy efficient equipment and new system loans for agricultural production and processing.

[REAP Technical Assistance Program](#) - Provides New York State farmers with no-cost assistance applying to the Rural Energy for America Program (REAP). Through RTAP, farmers receive hands-on support with updates to energy audits and preparing grant application materials.

[Energy Best Practices for Agriculture](#) - Energy-related agricultural best practice recommendations are now available to farms. These include recommendations for energy-efficient technologies, alternate modes of operation, and conservation practices to optimize energy use, as well as how to access State, federal, and utility incentive programs.

GRANT OPPORTUNITY NYS DAIRY MODERNIZATION GRANT

Administered by the Farm and Food Growth Fund, and funded through NYS Department of Agriculture and Markets, the NYS Dairy Modernization Grant's goal is to help New York's dairy farmers and agricultural marketing cooperatives expand on-farm milk storage capacity and support projects that will improve the transportation and storage of milk. The program will award grants to for-profit farm businesses and agricultural marketing cooperatives operating within New York State to improve dairy supply chain efficiency and avoid raw milk dumping related to emergency events.

A total of \$21.6 million is available through this program, with awards ranging from \$50,000-\$250,000 project complexity. Applications will open November 1, 2024 and will be available through February 14, 2025. Questions can be sent to Nina Merritt, Grants & Program Manager at dairymodernization@ffgrowthfund.org.



Dairy Market Watch

September 2024



Prepared by Katelyn Walley-Stoll to keep producers informed of changing market factors affecting the dairy industry.

Milk Component Prices			Milk Class Prices				Statistical Uniform Price & PPD				
Month	Butterfat	Protein	I (Boston)	II	III	IV	Jamestown, NY		Albany, NY		Albany \$/gal. to farmer
Aug 23	\$3.02	\$2.08	\$19.87	\$19.91	\$17.19	\$18.91	\$18.28	\$1.09	\$18.88	\$1.69	\$1.63
Sep 23	\$3.12	\$2.30	\$22.15	\$19.98	\$18.39	\$19.09	\$19.27	\$0.88	\$19.87	\$1.48	\$1.71
Oct 23	\$3.71	\$1.04	\$22.72	\$21.95	\$16.84	\$21.49	\$20.05	\$3.21	\$20.65	\$3.81	\$1.78
Nov 23	\$3.46	\$1.32	\$23.00	\$21.21	\$17.15	\$20.87	\$19.59	\$2.44	\$20.19	\$3.04	\$1.74
Dec 23	\$2.97	\$1.44	\$23.01	\$19.88	\$16.04	\$19.23	\$18.56	\$2.52	\$19.16	\$3.12	\$1.65
Jan 24	\$2.97	\$1.12	\$21.73	\$20.04	\$15.17	\$19.39	\$18.16	\$2.99	\$18.76	\$3.59	\$1.62
Feb 24	\$3.10	\$1.22	\$21.24	\$20.53	\$16.08	\$19.85	\$18.54	\$2.46	\$19.14	\$3.06	\$1.65
Mar 24	\$3.23	\$1.12	\$22.05	\$21.12	\$16.34	\$20.09	\$19.03	\$2.69	\$19.63	\$3.29	\$1.69
Apr 24	\$3.33	\$0.83	\$22.43	\$21.23	\$15.50	\$20.11	\$18.94	\$3.44	\$19.54	\$4.04	\$1.68
May 24	\$2.46	\$1.73	\$21.71	\$21.50	\$18.55	\$20.50	\$19.74	\$1.19	\$20.34	\$1.79	\$1.75
June 24	\$3.54	\$2.05	\$23.33	\$21.60	\$19.87	\$21.08	\$20.68	\$0.81	\$21.28	\$1.41	\$1.85
July 24	\$3.57	\$1.94	\$24.36	\$21.82	\$19.79	\$21.31	\$21.11	\$1.32	\$21.71	\$1.92	\$1.87
Aug 24	\$3.56	\$2.17	\$24.57	\$22.05	\$20.66	\$21.58	\$21.49	\$0.83	\$22.09	\$1.143	\$1.90

August Utilization (Northeast): Class I = 28.1%; Class II = 27.6%; Class III = 30.7%; Class IV = 13.6%.
Class I = fluid milk; Class II = soft products, cream, and yogurt; Class III = cheese (American, Italian), evaporated and condensed products; Class IV = butter and milk powder.

Dairy Commodity Markets (Excerpt from USDA Dairy Market News – Volume 91, Report 39, September 27th, 2024)

Dry Products: Low/medium heat nonfat dry milk (NDM) prices were steady in the West, while steady to higher in the Central and East regions. NDM markets are firm, as recently produced stocks are moving quickly. Dry buttermilk prices were higher in the West, while steady to higher in the Central and East. Domestic demand has perked up in recent weeks. Dry whole milk prices were lower to steady. Dry whey prices were mixed.

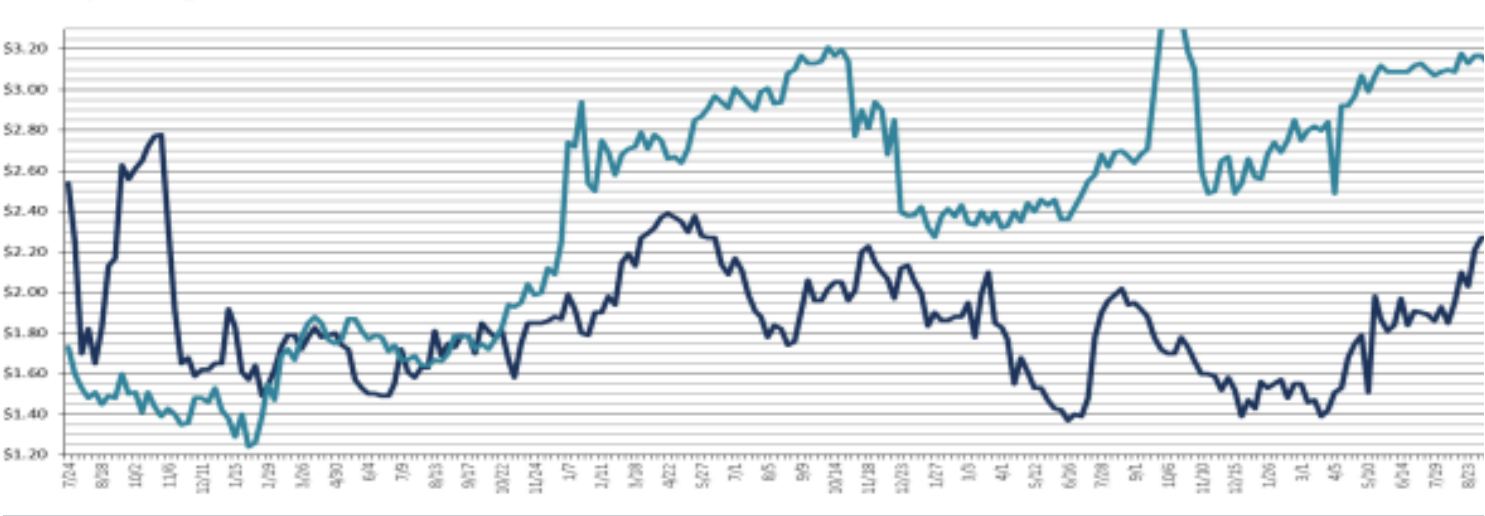
Cheese: Cheese production remains mixed throughout the country. In the East, limited milk availability has tempered cheese production schedules. Contacts in the region say current cheese price points have dissuaded some customers, and demand is quiet. Cheesemakers in the Central region continue to note extended plant downtime. While milk availability remains tight, plant downtime has freed up some milk volumes to cheesemakers. Spot milk prices ranged from \$1.50 below Class to \$3.50 above Class. Mozzarella demand is reportedly strong. Overall, spot cheese inventories, namely for barrel cheeses, remain tight.

Butter: Retail and food service butter demand is steady in the East. Cream volumes are widely available throughout most of the country. Some plant downtime in the Midwest is noted as contributing to more abundant cream availability. Butter production varies from steady to strong across the nation. Churns are building stocks ahead of Q4 maintenance projects and holiday period demands yet to come.

Fluid Milk: Farms across the United States are seeing varied volumes of milk production. East region milk producers are seeing steady to lighter milk production. All regions are experiencing strong Class I demands for seasonal bottling needs. Milk demand from Class II and III is mixed in the East with stronger demand in the Northeast. Cream is readily available across the country. The All-Class cream multiples range contracted over most of the country this week. Some processors have reported turning away spot cream offers.

Friday CME Cash Prices					
Dates	8/30	9/6	9/13	9/20	9/27
Butter	\$3.17	\$3.17	\$3.13	\$2.97	\$2.73
Cheese (40# Blocks)	\$2.21	\$2.27	\$2.27	\$2.23	\$2.11

Weekly Average CME Cash Price - 2020 to Present

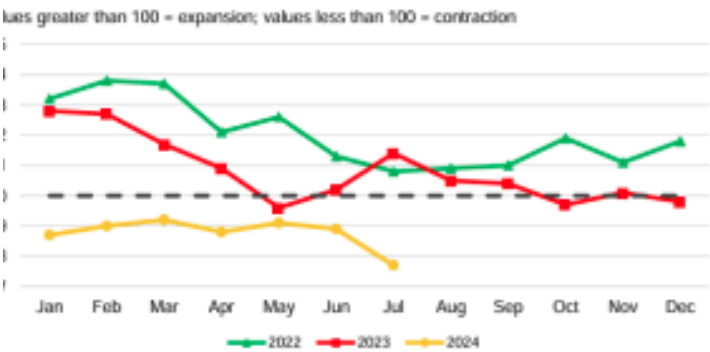


Selected quotes from the Livestock, Dairy, and Poultry Outlook

September 18, 2024, LDP-M-363:

<https://downloads.usda.library.cornell.edu/usda-esmis/files/g445cd121/js958775n/kp78j918v/LDP-M-363.pdf>

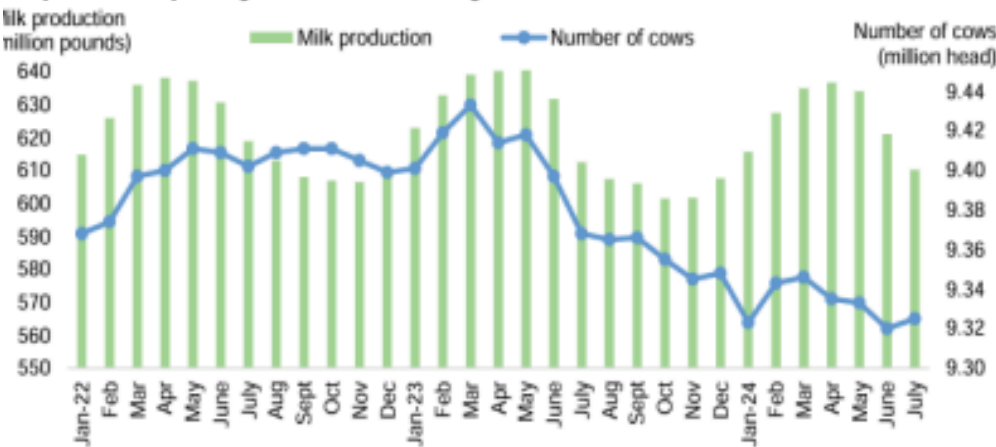
Restaurant performance index



Source: USDA, Economic Research Service using information from the National Restaurant Association.

The recent decline in the food service sector, particularly restaurants, may be also underlying the decline in the domestic consumption of dairy products. The National Restaurant Association's Restaurant Performance Index (RPI) has been

Milk production per day and number of dairy cows



Source: USDA, Economic Research Service calculations using information from USDA, National Agricultural Statistics Service.

consistently lower in 2024 compared to the previous year, suggesting that restaurants are facing challenges such as reduced consumer spending, rising costs, and shifts in consumer preferences, all of which are likely impacting demand for dairy products from the foodservice sector.

According to the USDA's National Agricultural Statistics Service (NASS), milk production in the United States totaled 18.915 billion pounds (610 million per day) in July 2024, 0.4 percent lower than July 2023. Milk cows on farms averaged 9.325 million head in July, down 43,000 head from July 2023 and 5,000 cows above the previous month. The average milk production per cow was 2,028 pounds in July 2024, up 1 pound from last year.

The 2024 forecasts for the average number of milk cows, milk per cow, and total milk production are lowered to 9.335 million (- 5,000) head, 24,200 (-30) pounds, and 225.9 (-0.4) billion pounds, respectively. The downward revisions are in line with recent inventory and production data. With recent dairy price developments, the 2024 wholesale-price forecasts for all dairy products are raised. Overall, the 2024 forecast for the all-milk price is raised to \$23.05 (+\$0.75) per hundredweight (cwt). The 2025 forecast for milk production is revised downward, due to lower expected milk per cow. The projection for the average number of dairy cows is unchanged. The 2025 wholesale-price forecasts for all dairy products are revised upward. The all-milk price for 2025 is now forecast at \$23.45 per cwt, up \$0.70 from last month's forecast. •

Cornell Cooperative Extension

Delaware County

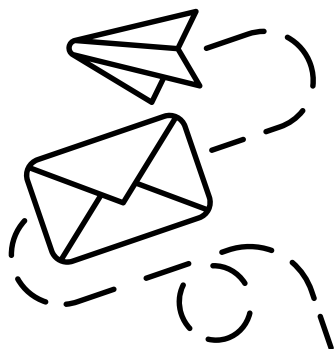
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